Contents

About the Editors xi
Contributors xiii
Preface xvii

1 Introduction: The Uncertain Self

Patrick J. Carroll, Robert M. Arkin, and Kathryn C. Oleson

Part I: Meta-Cognition and Uncertainty in Self

2 Processes by which Confidence (vs. Doubt) Influences the Self

Pablo Briñol, Kenneth G. DeMarree, and Richard E. Petty

3 Social Influences on Eyewitness Confidence: The Social Psychology of Memory Self-Certainty

Donna Eisenstadt and Michael R. Leippe

4 Be Careful What You Wish For: The Dark Side of Freedom

Barry Schwartz

5 The Causal Uncertainty Model Revisited

Gifford Weary, Stephanie J. Tobin, and John A. Edwards

6 Uncertainty Orientation: Myths, Truths, and the Interface of Motivation and Cognition

Andrew C. H. Szeto and Richard M. Sorrentino

7 The Social Psychology of Fairness and the Regulation of Personal Uncertainty

Kees van den Bos and E. Allan Lind

8 Procedural Fairness Responses in the Context of Self-Uncertainty

Constantine Sedikides, David De Cremer, Claire M. Hart, and Lieven Brebels

9 On First versus False Instincts

Derrick Wirtz, Justin Kruger, Dale T. Miller, and Pragya Mathur
10 Meta-Cognitive Regulation as a Reaction to the Uncertainty of Stereotype Threat

Michael Johns and Toni Schmader

Part II: Motivation and Uncertainty in Self

11 Coping with Life’s One Certainty: A Terror Management Perspective on the Existentially Uncertain Self

Mark J. Landau, Jeff Greenberg, and Spec Kosloff

12 The Role of Uncertainty in Self-Evaluative Processes: Another Look at the Cognitive–Affective Crossfire

Christine Chang-Schneider and William B. Swann, Jr.

13 Defensive Conviction as Emotion Regulation: Goal Mechanisms and Interpersonal Implications

Denise C. Marigold, Ian McGregor, and Mark P. Zanna

14 The New Adventures of Regulatory Focus: Self-Uncertainty and the Quest for a Diagnostic Self-Evaluation

Geoffrey J. Leonardelli and Jessica L. Lakin

15 Preparedness

Patrick J. Carroll

16 The Uncertainty Surrounding Ostracism: Threat Amplifier or Protector?

Zhansheng Chen, Alvin Ty Law, and Kipling D. Williams

17 Perceived Evaluative Styles and Self-Doubt

Darcy A. Reich and Robert M. Arkin

Part III: Clinical and Applied Implications of the Uncertain Self

18 Deconstructing the Link between Self-Doubt and Self-Worth: Ideas to Reduce Maladaptive Coping

Aaron L. Wichman and Anthony D. Hermann

19 Defense Mechanisms and Self-Doubt

Phebe Cramer

20 Fragile versus Secure High Self-Esteem: Implications for Defensiveness and Insecurity

Michael H. Kernis and Chad E. Lakey
21 The Phenotypic Expressions of Self-Doubt about Ability in Academic Contexts: Strategies of Self-Handicapping and Subjective Overachievement

Kathryn C. Oleson and Maureen T. Steckler

Part IV: General Commentaries


Michael A. Hogg

23 Self-Uncertainty and its Cousins

Ron Wright

24 Commentary: The End of the Beginning

Robert M. Arkin, Patrick J. Carroll, and Kathryn C. Oleson

Author Index

Subject Index